

## **Head of Development Finance**

Credit Union SA

Lead our Residential Development Property Lending portfolio in a purpose-driven organisation that channels its profits back to the community.

- Want to lead the Residential Property Development Lending function in a purpose-driven organisation?
- Belong to a welcoming, respectful and values-driven team that puts people first.
- Report to the Chief Experience Officer and be the go-to expert for all residential development property lending.

Lead a team that manages and builds our Residential Development Property Lending portfolio in a purpose-driven organisation that channels its profits back to the community. THRIVE with us.

### **THRIVE with us**

Think banking is all about numbers? Think again.

At Credit Union SA, we're all about people - our members and their families, the communities we serve, and you.

For more than 60 years, we've delivered a fairer, smarter and more human alternative to traditional banks. A customer-owned banking organisation run by its members, for its members, with the purpose of helping South Australians thrive. At every stage of life, we see South Australians, because we're here too.

Our success is thanks to every one of our team members and the diverse thinking, collaboration and innovation they bring. That's why we're committed to creating a welcoming, inclusive workplace where everyone feels comfortable, valued and empowered to reach their full potential.

Want to make your contribution count with an innovative, purpose-driven organisation that supports you to THRIVE? Join us as Head of Development Finance and experience the Credit Union SA difference.

## Your opportunity

As our valued Head of Development Finance, you will lead and manage residential development property lending ensuring high performance, quality, and compliance while driving the delivery of exceptional financial services in line with our organisational Purpose and Values.

Reporting to the Chief Experience Officer, you will draw on your residential development expertise to develop and implement strategies to support our growth ambitions in this area. You will also use your excellent communication skills to maintain, build and create relationships with key stakeholders to ensure this important part of our business THRIVES.

In this high-impact role, you will enable us to continue to make a positive impact on our members and South Australian communities by:

- Leading and managing the residential development property lending portfolio, ensuring high performance, quality, and compliance.
- Analysing financials and assessing property development proposals to ensure alignment with lending and risk appetite.
- Developing and implementing strategies to improve residential property development lending service quality and operational efficiency.
- Driving performance whilst creating an engaging and enjoyable work environment that motivates the team to achieve their best.
- Monitoring and analysing financial performance and market insights to identify areas of opportunity.
- Building exceptional experiences for clients that creates high levels of advocacy and referral.
- Collaborating with other departments to ensure seamless service delivery and address any issues promptly.
- Fostering a positive and inclusive team culture that aligns with our values.
- Ensuring compliance with legislative and Credit Union SA requirements.

For the full position description, please contact Anna Tepavcevic – People and Development Specialist at [ATepavcevic@creditunionsa.com.au](mailto:ATepavcevic@creditunionsa.com.au)

## What you'll bring

To succeed in this role, you will have:

- Experience in residential development property lending
- Expert knowledge of residential development, including funding models, credit worthiness, project feasibility and complete financial modelling, applying current standards and understanding lending and risk appetite
- Proven ability to deliver residential development financial lending solutions and strategies
- High levels of drive and energy and a willingness to roll your sleeves up to assist our members
- Excellent stakeholder management skills
- Ability to motivate individual and team performance in a changing environment

Ideally, you will also have:

- Advanced knowledge of Excel and the Microsoft Office suite of products.
- Strong conceptual, analytical, problem-solving and decision-making skills.
- A positive, proactive and results-driven mindset with a high level of personal accountability.

## Why Credit Union SA?

At Credit Union SA, we channel the profits we generate back to our members and our communities. It's a purpose that inspires our people each day. And when you join us, you'll find we're just as committed to ensuring you have the opportunities and support you need to THRIVE in all areas of your life.

Here are some of the benefits you'll enjoy at Credit Union SA:

- Take time out to fill your cup with four Thrive Days a year and a paid day off to celebrate your birthday.
- Learn, grow and progress your career with online training, internal and external development opportunities, study assistance, paid study leave, and assistance for professional membership fees.
- Stay fit and healthy with access to our free on-site gym, wellbeing program and annual flu shots.
- Be rewarded for your outstanding contributions with our CEO Awards, Service Awards and Milestone Recognition.
- Need extra support? Our Employee Assistance Program provides you and your family with free professional counselling whenever you need it.
- Make your pay go further with salary-sacrificing options and discounts on health insurance, general insurance, financial planning and loan products.

## **Are you ready to THRIVE?**

Join Credit Union SA to make a positive impact on South Australians and your career.

Apply for this role via seek, sending your resume in Microsoft Word or PDF format.

**Applications close Thursday 27<sup>th</sup> March 11pm.**

We are actively looking to fill this role and reserve the right to shortlist and interview applicants whilst this advertisement is open so encourage you to submit your application at your earliest opportunity. We appreciate the time and effort an application takes, which is why we aim to respond to every applicant, regardless of the outcome.

*Credit Union SA is an equal opportunity employer that welcomes and values the unique contributions of all people. We strongly encourage applications from people of all backgrounds, cultures, perspectives and experiences. We also support candidate requests for adjustment to accommodate disability or injury so they can equitably participate in the selection process, so don't hesitate to ask if you need any support.*